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AccuFund Honors Its Highest Performing Resellers for the Past Year

Presents Partner Leadership Awards to Sales Leaders for AccuFund's Accounting and Financial Management Solutions

Needham, MA – April 5, 2016 – AccuFund, Inc., provider of financial reporting and accounting software for non-profit, municipal and government organizations, today announced the recipients of its annual Partner Leadership Awards for sales and marketing success in the previous year. Presented at a special dinner during AccuFund's annual reseller meeting, held March 19-21, the awards recognize the volume sales leaders for the AccuFund Accounting Suite and the AccuFund Representative Payee products.

AccuFund bestowed Partner Leadership awards for overall volume sales leadership, volume sales leadership in the government and non-profit sectors, volume leadership in add-on sales and total unit sales, volume leadership in sales of Representative Payee, and for customer installation and support excellence. A "Rookie of the Year" award was presented to honor one of AccuFund's newest high-performing resellers.

The 2015 AccuFund Partner Leadership award recipients were as follows:

- ComputerWorks NFP, CA, volume sales leader overall;
- Brisbane Consulting Group, NY, volume leader in non-profit sector sales;
- NFP Solutions, OH, volume leader in government sales and volume leader in Representative Payee sales;
- EMK, Inc., volume leader in add-on sales;
- Binnacle Technology Solutions, CT, volume leader in total unit sales;
- TLC Help, TX, partner leader in installation and support excellence; and
- Schroeder Consulting Services, AK, Rookie of the Year.

"We have built a team of resellers who are among the best in the field and provide first-class service and support to their customers," said Peter Stam, president of AccuFund, Inc. "These companies understand the accounting and financial management challenges their non-profit and government customers are experiencing and are dedicated to meeting their needs."

"AccuFund provides a powerful accounting solution that is specifically developed and continuously enhanced to meet the unique needs of non-profit organizations, government agencies and Native American tribal governments," said Jeff Durante, President at ComputerWorks NFP Solutions. "We have the pleasure of not only offering a leading, feature-

rich solution, but also working with a team of developers and support people at AccuFund who share our dedication to providing outstanding customer service and maintaining a client-centric focus. We have not worked with any other software vendor who is as focused on the needs and requests of their clients as AccuFund."

"It is an honor to receive this award for two consecutive years," said Matthew McDonald, Director of Nonprofit Solutions Division at Brisbane Consulting Group. "AccuFund has been a great partner to work with and they provide our clients with the features and services they request. AccuFund has allowed us to offer products with strategic value, such as Client Accounting, Representative Payee, Endowment Accounting, and NYS Consolidated Fiscal Reporting, which would not be possible otherwise."

The AccuFund reseller meeting was held March 19 -21, 2016 at the Hyatt Regency in San Antonio, TX. In addition to the presentation of the AccuFund Partner Leadership awards, the meeting provided attendees with technical updates, training on new software, and sales techniques. The company has resellers across the United States who attend the annual reseller meeting each year.

About AccuFund

AccuFund, Inc. is a nonprofit and government financial improvement systems specialist. AccuFund uses award-winning financial software, consulting services and industry best practices to help organizations streamline processes, improve efficiency and lower costs. Their nonprofit and government financial success solutions are available on-premise and cloud-based.

AccuFund's financial solutions are available exclusively through Value Added Resellers (VARs) located throughout the United States. The VARs provide AccuFund's customers with cost-effective onsite training and installation assistance.

For more information, call 877-872-2228, email <u>peters@accufund.com</u> or visit <u>www.accufund.com</u>.

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